

Dan Weedin - Risk Consultant & Insurance Broker

Our Mission

Our mission is to help our clients achieve greater success by providing growth strategies, insuring operational and revenue continuity, and safeguarding company reputation and value.

Consulting Focus – Business Continuity & Succession; Insurance & Risk Mgmt; Leadership, Client Profiles – Annual Revenues

Less than \$10MM	\$10 to \$50MM	\$50 to \$100MM
Identifying risk exposures to assess impact and set operational recovery objectives	Business Continuity Programs to create a game plan to survive and thrive out of any calamity	Long-term strategic enterprise risk management planning to identify opportunities and increase profitability
Business succession and key person insurance	Business succession and executive compensation planning	Protecting business intelligence and intellectual property
Buying and programming adequate and correct insurance	Reduce supply chain pressure with a robust Business Continuity Program	Securing and safeguarding company reputation

Serving all industries: Privately-held, small / mid-size businesses, and non-profits

Incl. Automotive, construction, manufacturing, professional services, retail, technology, wholesale distributors & others.

Services – Projects, Insurance, and Advisory

We typically commence a new client relationship with a consulting or risk reduction project(s) and then transition to ongoing advisory services and mini projects that drive profitable long-term growth with a powerful protection system to assure sustainability and viability. Many client relationships are multiple years.

Projects & Insurance	Long-term Advisory
Enhanced organizational peace of mind, improved morale, and improved security	Accelerated leadership development of business owners and key staff to drive growth
Reduction of supply chain pressure to meet risk management requirements	Business growth and improved results for company sales teams
Superior risk reduction and financing strategy through improved insurance programs	Sustainable results through mastery of management and risk mitigation skills and behaviors

Clients

Select Clients	Major Results
Darwin's Natural Pet Products, Frog God Games, Intuli, Langer Equestrian Group, n2uitive Corp., Pacific Northwest Title, Sentinel Construction, Service Auto Parts, Tim Ryan Construction, WA State Coaches Association, Westbay Auto Parts	Increased organizational grit and resiliency; robust insurance programs; reduced total cost of risk; improved professional skill and leadership development; enhanced peace of mind; elimination of supply chain pressure; increase sales growth

Contact Info and Credentials

Contact Information	Credentials
Dan Weedin dan@danweedin.com Mobile: 1-360-271-1592 LinkedIn: www.linkedin.com/in/danweedin/	33 years experience in risk and insurance management CIC Certified Insurance Counselor (1996) CRM Certified Risk Manager (2010) LinkedIn Learning author Author of Unleashed, Insuring Success, and Unleashed Leadership Million Dollar Consulting® Hall of Fame